



Russian Universities: Improving Recognition

> 20 February 2020 Zoya Zaitseva Regional Director | QS Intelligence Unit

QS FOR INSTITUTIONS



#1 player in Higher Education Rankings – only rankings used by Chinese Government in their World Class University Assessment Audit as well as Ministry of HCD India



#1 player in Higher Education Student Recruitment events - >350 events in 57 countries & over 250,000 candidates per annum



#1 player in Higher Education Online Portals – over 63 million visits in 2019



#1 Outsource Enrolment Solutions provider supported by 2 million International Students in our global database



#1 dedicated higher education research house - QSIU

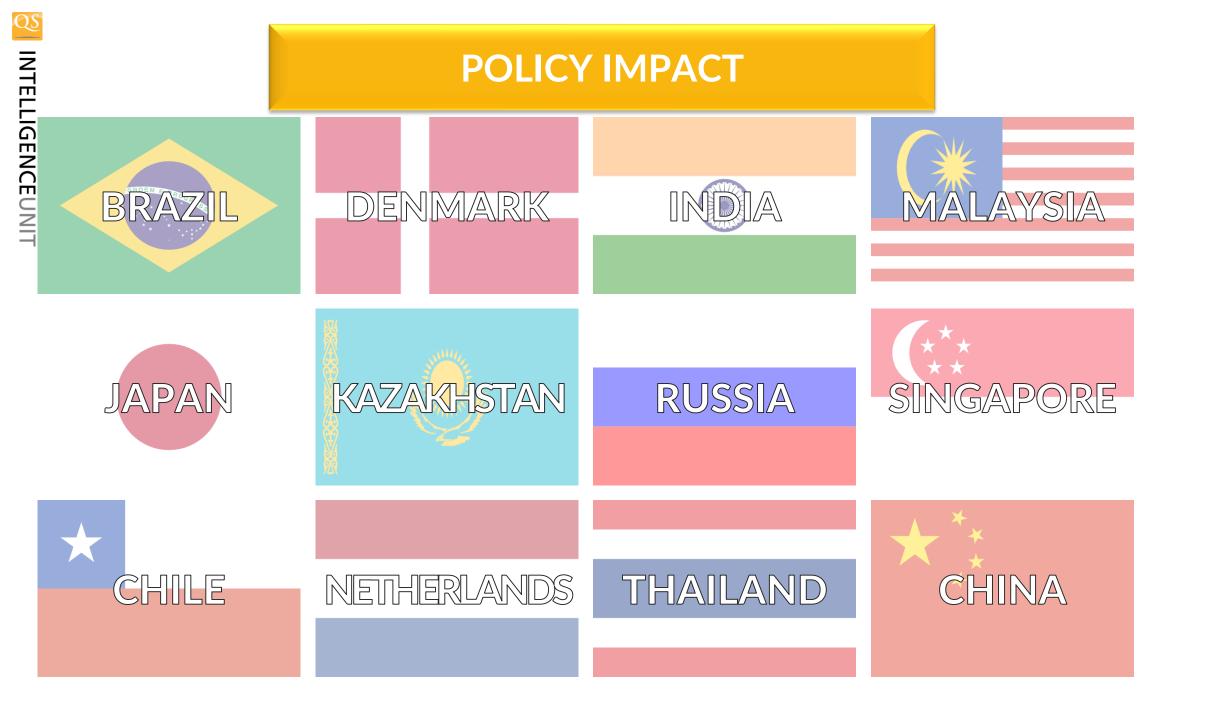


Regional Conferences and branding solutions, including Wharton-QS Reimagine Education Awards

Mobility, Partnership and Application Management Software

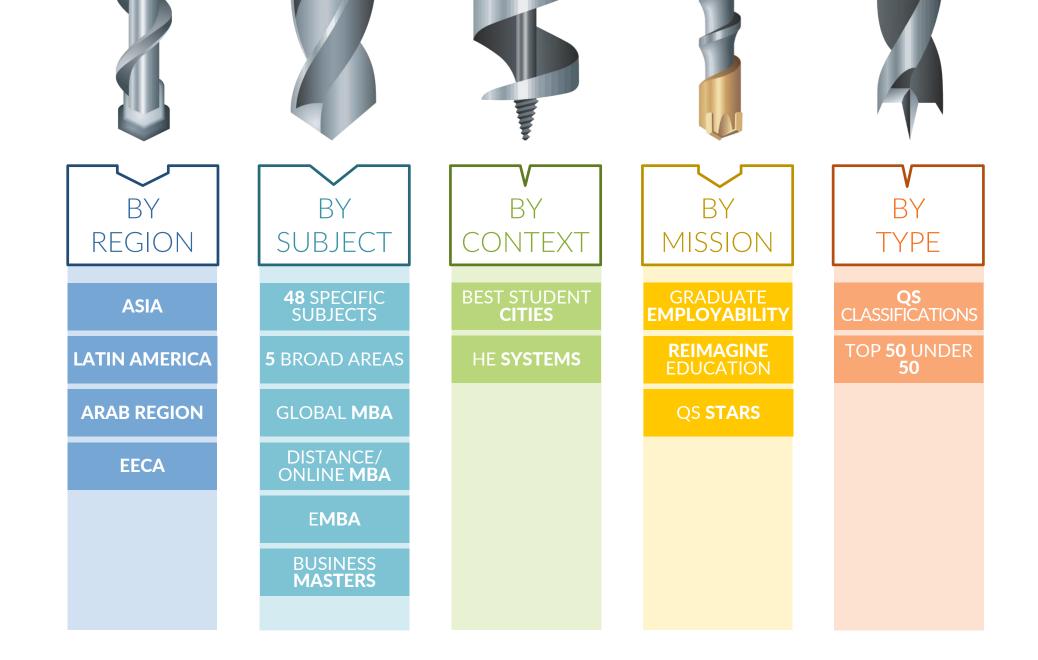


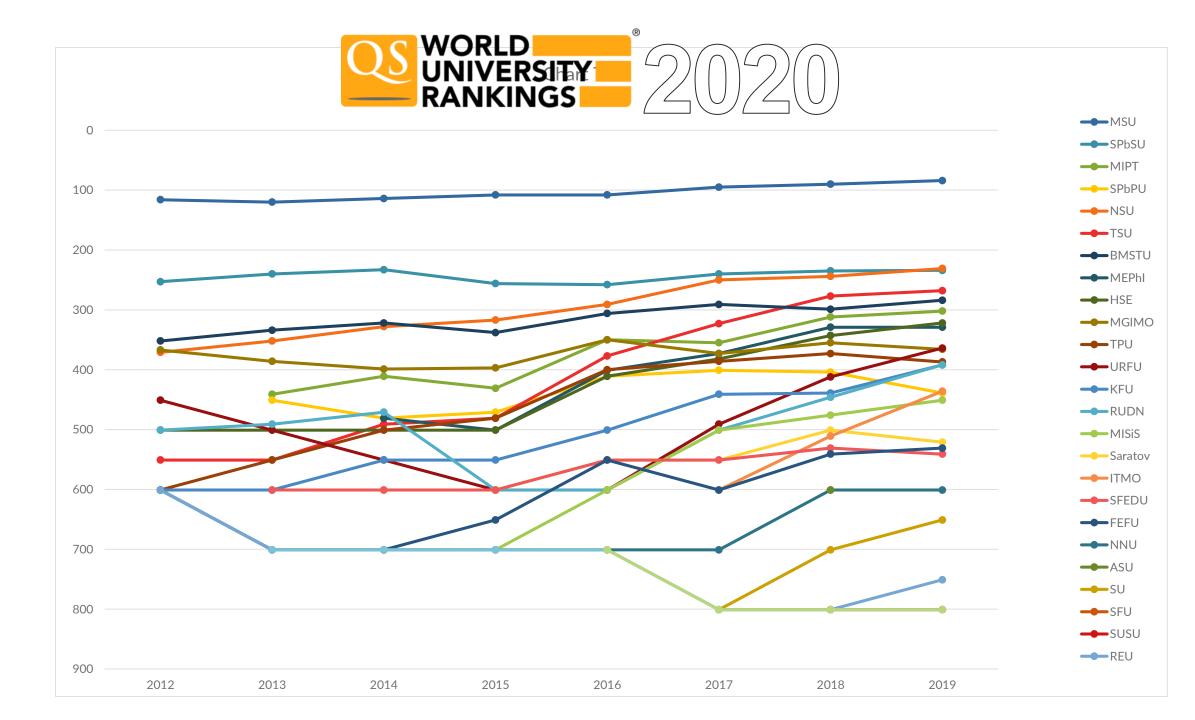
Over 1200 Higher Education clients and 94% re-booking rate in 2019

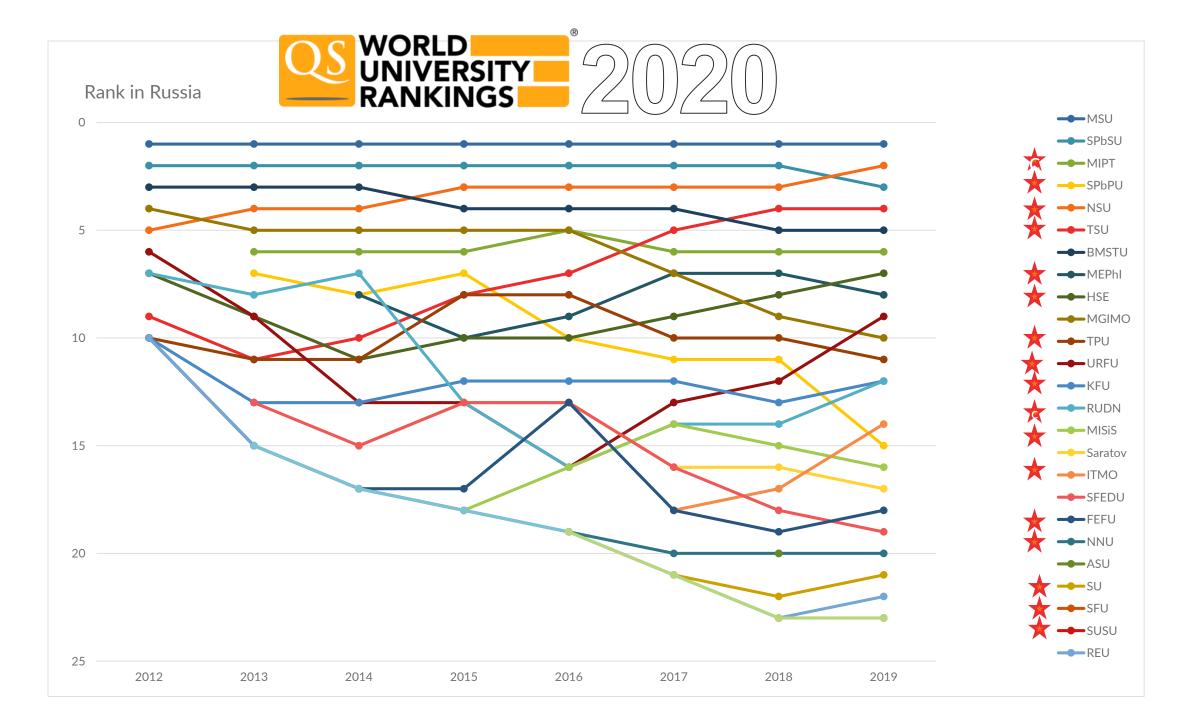


OUR APPROACH



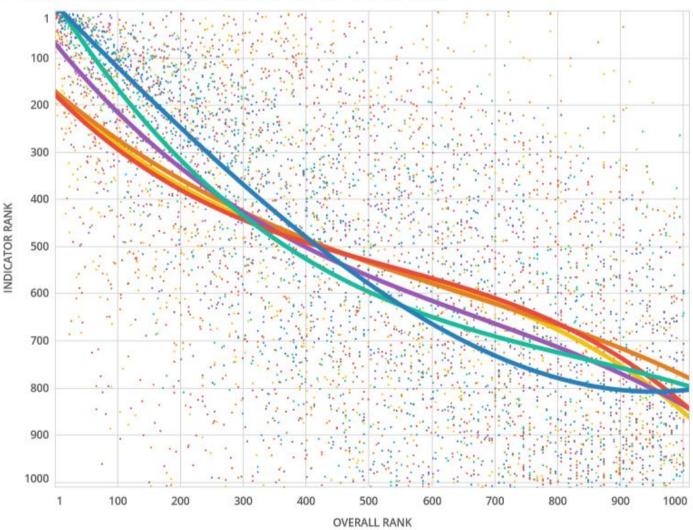








RANKINGS INDICATORS: CORRELATION ANALYSIS

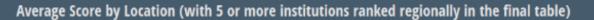


Correlation Coefficients

Academic Reputation	0.81
Employer Reputation	0.67
Faculty Student	0.51
Citations per Faculty	0.64
International Faculty	0.54
International Student	0.55

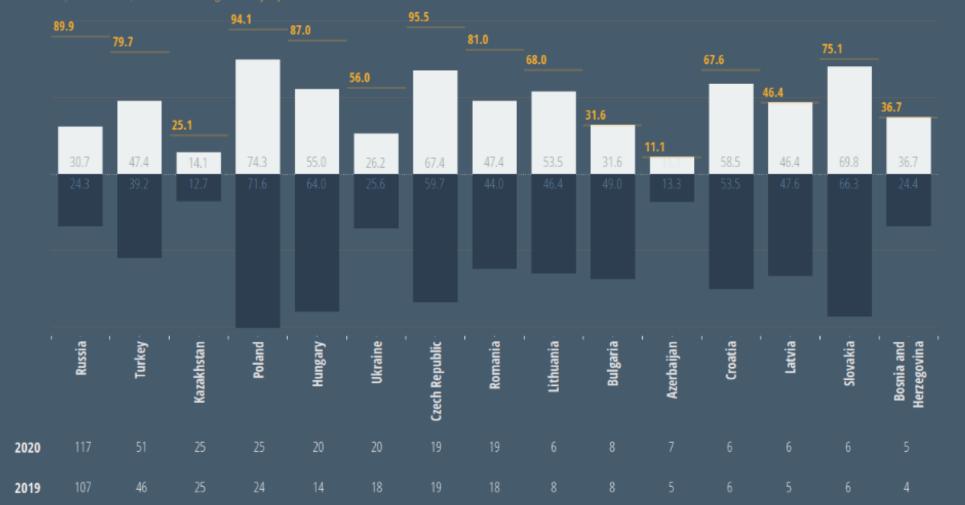
The chart presents the correlation between each indicator and the overall results.

INTERNATIONAL RESEARCH IMPACT – EECA 2020

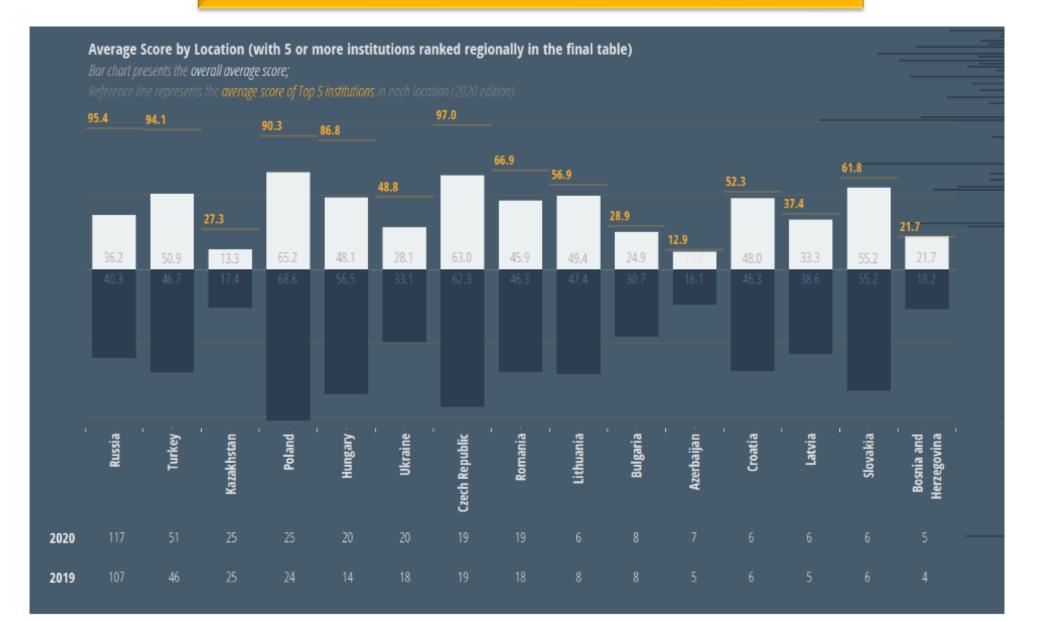


Bar chart presents the overall average score;

Reference line represents the average score of Top 5 institutions in each location (2020 edition)

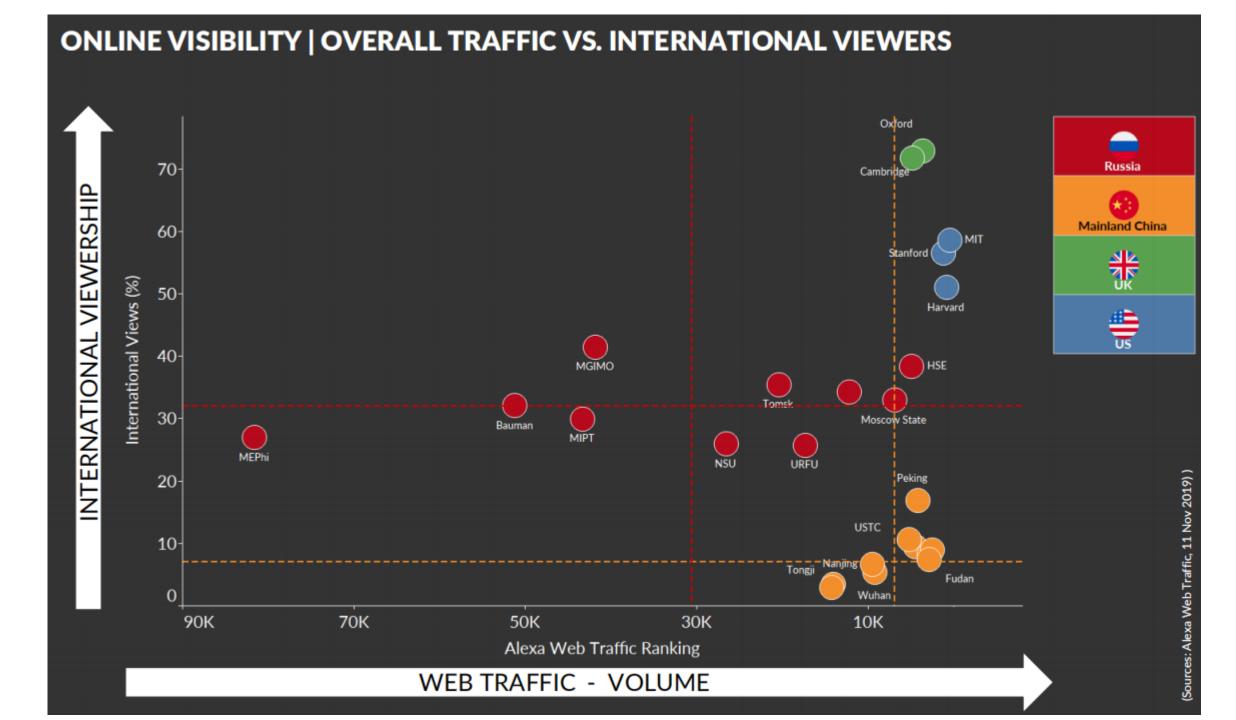


WEB IMPACT



WEB IMPACT







International Competitiveness: Keystones

ROADMAPS TAKE TIME & INPUT

BE VEEEERY REALISTIC

ROADMAPS DO CHANGE

TALK TO THOSE WHO KNOW

DON'T CHEAT!

THINGS TO REMEMBER

Уральский федеральный университет

4. Дорожная карта продвижения в рейтинге QS



THINGS TO REMEMBER

ДОРОЖНАЯ КАРТА: ПРИВЛЕЧЕНИЕ ТАЛАНТЛИВЫХ АБИТУРИЕНТОВ



ПЛАН 🔵 ФАКТ 🔚 62 47 2014 2015 2018 Иностранные студенты и слушатели, изучающие русский 1000 ПЛАН 🔵 ФАКТ 🔳 207 2014 2015 2018

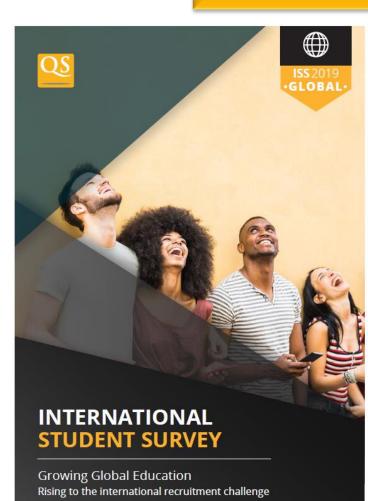
www.internationalstudentsurvey.com

33

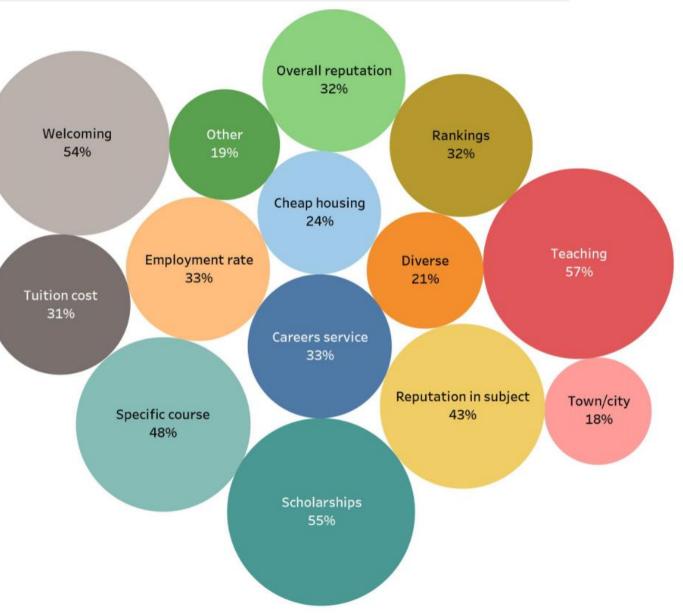
- Do you know your target audience?
- Do you know their concerns?
- Are you addressing them?
- Do you have your team & tools?
- Talent acquisition & retention different strategy for every level!

Rank	Prospective students' biggest concerns – ISS 2019
1	Cost of living
2	Availability of scholarships
3	Safety
4	Accommodation
5	Getting a job
6	Being made to feel unwelcome
2 3 4 5	Availability of scholarships Safety Accommodation Getting a job

WHAT DO STUDENTS CARE ABOUT?



Source: International Students Survey Sept 2018 – March 2019 – over 75,000 international students participated

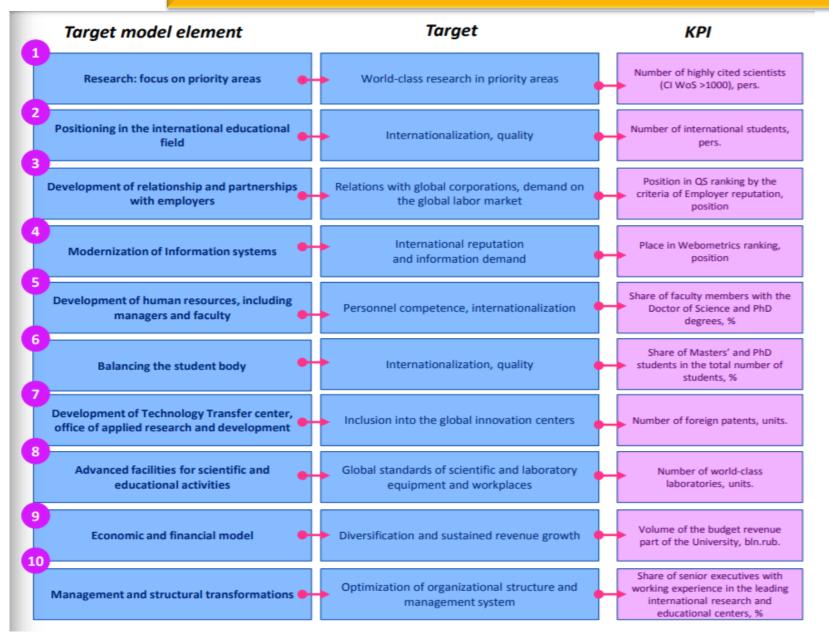


THINGS TO REMEMBER



- Social mission
- International positioning
- Online visibility measure!
- Presence are you **being** invited?
- Impact research & career outcomes
- Are you **relevant**? Microcredits, EdX, internships, etc

THINGS TO REMEMBER

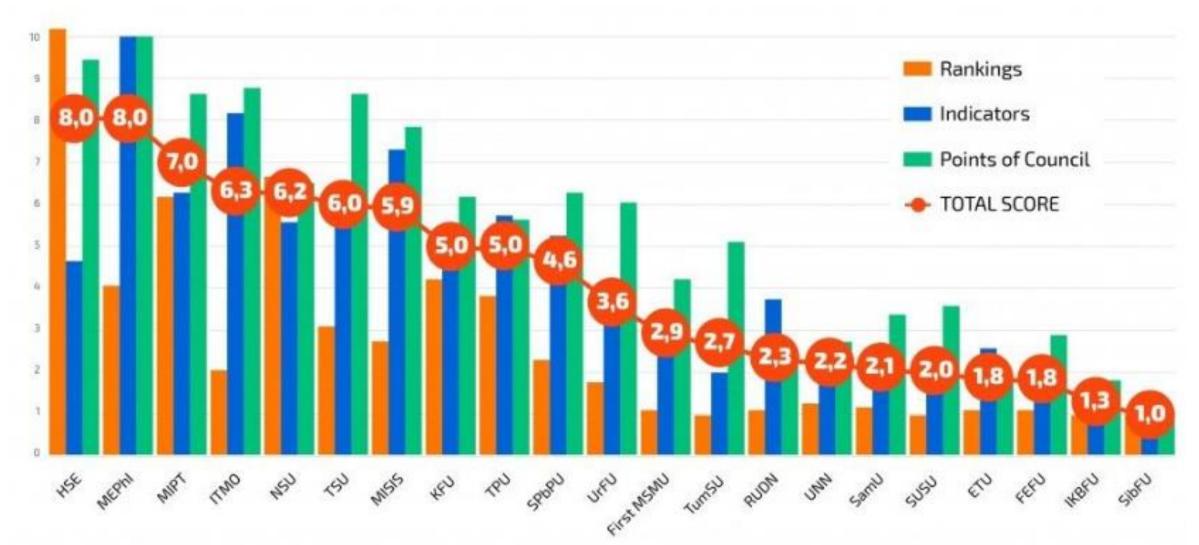


- Understand, live and breathe your KPIs
- Change is pain, deal with it
- Bring the team on the journeyengage

Can you not just talk the talk, but walk the walk?

Really?

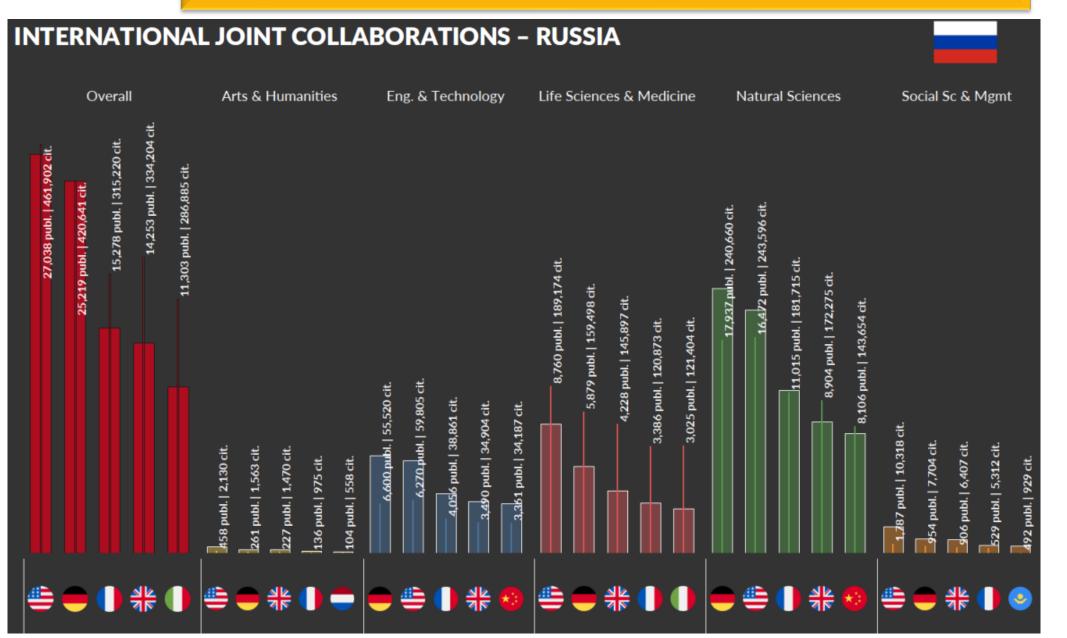




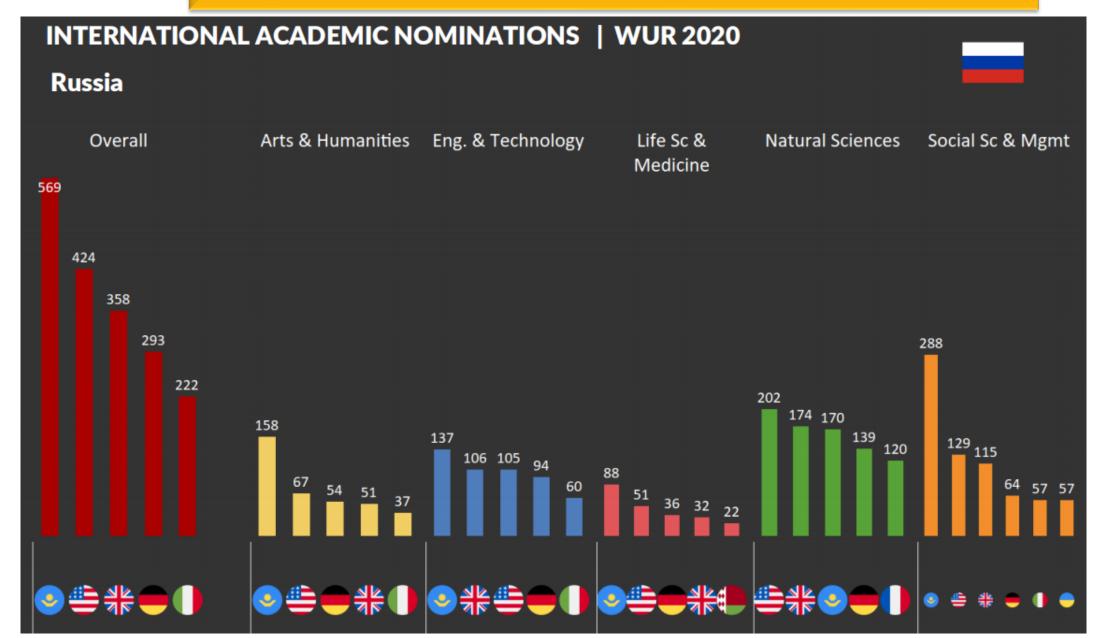
PARTNER WITH THOSE WHO CARE



PARTNER WITH THOSE WHO CARE



KNOW WHO KNOWS YOU & WHY



WHAT NOT TO DO

мусорный журнал

Chung-Ang University (South Korea) has been listed as unranked overall (from a position of 386 in the last edition) due to irregularities in survey returns posted on their behalf.

In advance of the publication of the QS World University Rankings 2018, during routine screening of our survey responses, we discovered a substantial number of anomalous responses lodged in favour of Chung-Ang University. We contacted the university to discover that they were as surprised as we were. To their great credit, they have cooperated fully with our investigation into the matter and with their help we have been able to identify that an unsanctioned undertaking to lodge a large number of false responses in favour of their university had originated from their campus. Whilst an increasingly sophisticated array of techniques are now routinely deployed to detect and eliminate such influences on our surveys, such attempts to manipulate the outcomes of our research – whether officially sanctioned or otherwise – cannot be tolerated.

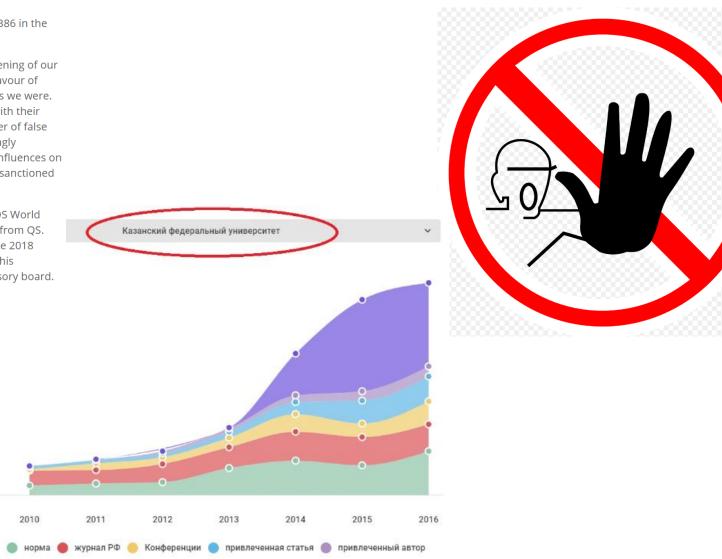
As a result of these irregularities, Chung-Ang University has been listed as unranked in the QS World University Rankings 2018. Institutions in this category do not receive overall scores or ranks from QS. This institution will also be unranked in other rankings that draw on these survey data for the 2018 cycle. Assuming no further irregularities occur, they will be reinstated for the 2019 edition. This consequence has been arrived at in close consultation with our international academic advisory board.

2 0 0 0

1 500

1 0 0 0

500





QS

ALEXA TRAFFIC RANKING

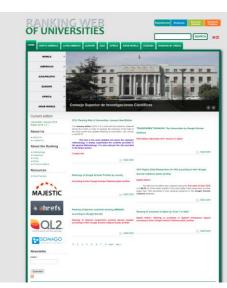
THE



ARWU









4,989

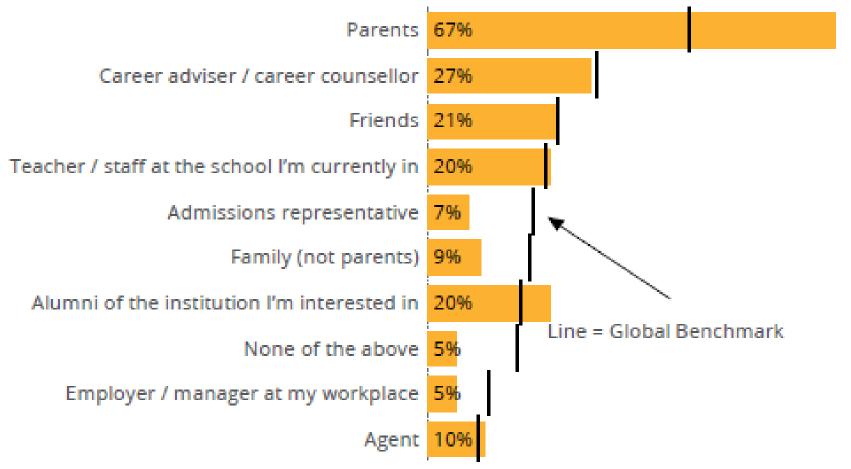
8,657





MANAGE WHAT PEOPLE KNOW ABOUT YOU

Which of the following have the most influence on you when making decisions about studying overseas?



www.internationalstudentsurvey.com

WHAT DO STUDENTS CARE ABOUT?

WHICH OF THE FOLLOWING DID INTERNATIONAL STUDENTS SAY THEY WERE MORE LIKELY TO CHOOSE...



A university with a high graduate employment rate



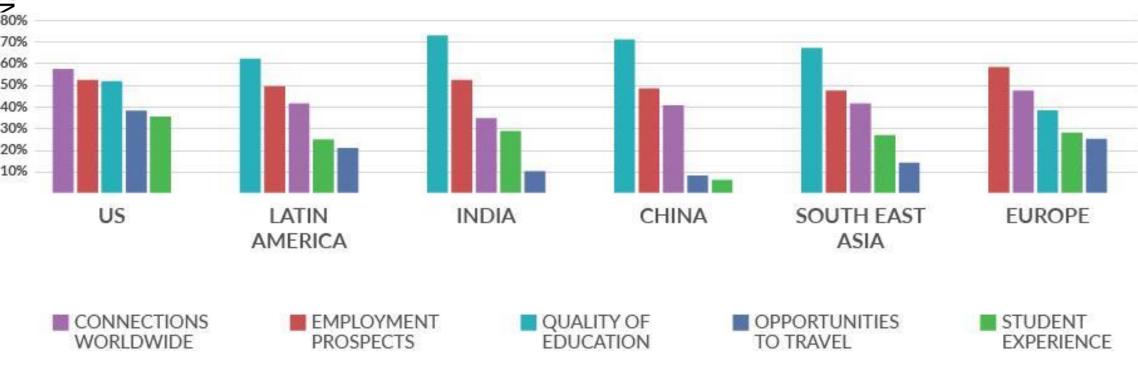
A university with a high student satisfaction score



61.9% = A university with a high graduate employment rate

www.internationalstudentsurvey.com

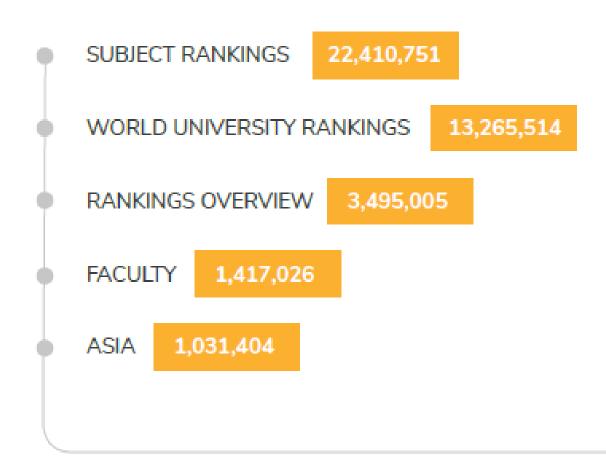
WHY STUDY AT A GLOBALLY RECOGNIZED UNIVERSITY?



Source: QS Applicant Survey

QS ONLINE – TOPUNIVERSITIES.COM

Rankings Breakdown (pageviews) in TopUniversities.com



LATIN AMERICA	789,338		
BEST STUDENT CITY	536,712		
REGIONAL 392,116			
TOP 50 UNDER 50	377,931		
EECA 277,822			

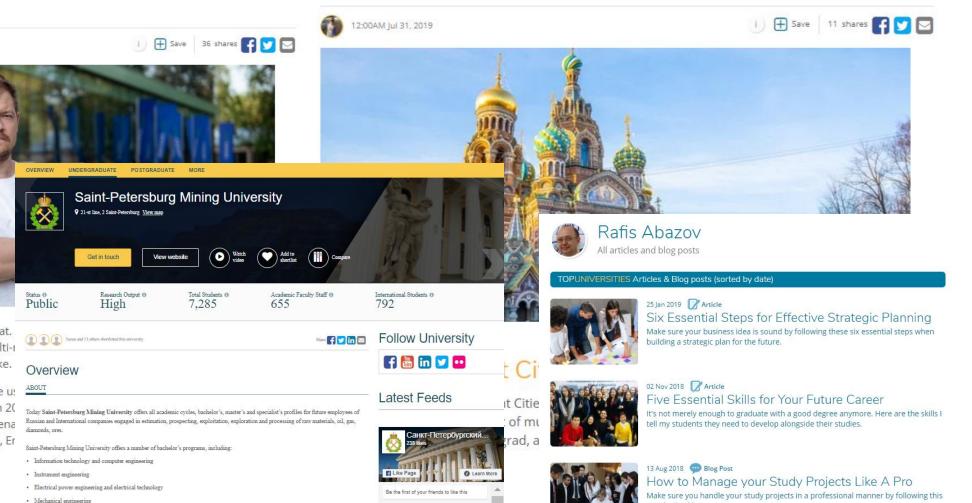
Ξ

11:30AM Nov 2, 2018

TOPUNIVERSITIES.COM

Careers in STEM: Working as a Data Scientist at Arsenal Football Club

St. Petersburg



Football has changed a lot since 1966 and all that. followed since, the game has evolved into a multi-r are scrutinized by fans, players and coaches alike.

In the race for footballing supremacy, teams are us help give them an edge over the competition. In 20 credited watching videos on an iPad to a vital pena goalkeeper does it. At this summer's World Cup, Er on his water bottle.

- · Production machines and equipment
- Metallurgic machinery and equipment
- · Automation of technological processes and production facilities

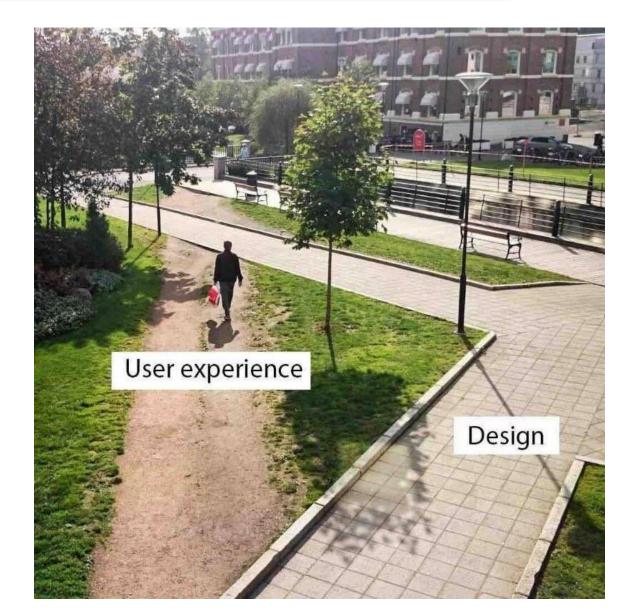
Санкт-Петербургский 🛃 горный университет Saint Petersburg Mining University

simple checklist.



YOUR WEBSITE - YOUR FACE

- Know your user!
- Maintain media centre
- Offer a newsletter
- Keep personal contact
- Have a PR & Marketing team
- Use social media
- ➢ Be present



UNIVERSITIES FOR MEDIA

 \square

Services for media

UCL Media Relations team is the university's central press office. We connect journalists to academics who are experts in their field and promote UCL research and teaching throughout the global media.

Media enquiries

Check this page for all the latest data and information but if you can't find what you're looking for, contact the UCL Media Relations Team.

Find an expert

We manage an extensive database of UCL academics who are happy to be contacted by the media in relation to their area of research and expertise. Please use our Find an Expert service to search for a relevant academic, but contact us if you can't find what you're looking for.

Access UCL Experts database

UCL press releases

UCL in the media

All our current and past press releases are available online. Also, make sure you sign up to receive future press releases.

For all current and past references to UCL

are For all current and past references to UCL ign research and news in the media, go to our UCL in the media archives.

View UCL press releases

View UCL in the media

Engaging personalities

- Accurate facts and figures
- Ready-to-use support materials not
 - just images, but hashtags, tweets, etc
- Exclusivity if asked for
- Tailored approach
- Personal touch

Filming

UCL Media Relations can advise broadcasters and production companies wishing to film at UCL, where this is linked to a UCL stop, or features a UCL researcher. Please contact

NURTURE YOUR ALUMS

CHICAG

The University of Chicago Booth School of Business





Maintain your Email4Life.

Community Directory »

video tutorials

here.

Connect with the Chicago

Booth community. View short



Chicago Booth offers alumni the chance to have Boothbranded business cards.

Forward your Booth emails to

Business Cards »

Email Forward »

Email Alias »

Under Email Alias, content should be using Live, Gmail, and Yahoo!



Event Calendar »

Find a special event near you.



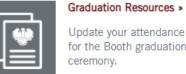
Event Intake » Post your event details for alumni and the Booth unity.



FAQ »

another email address.

Frequently asked questions.



Update your attendance plans for the Booth graduation ceremony.















Enjoy the amenities of the Midway Club.

-	Trans
	Requ
	trans

uest a copy of your script.

<u> </u>	commu
+-+-	Medi
	Attend

ia Site » a presentation event at Booth.



Hold your next meeting at a Booth campus.





Send documents to the print queue and your print account balance.







Booth ID and Password Changes »



E







Meeting Rooms »



**









SHOWCASE EXISTING PARTNERSHIPS

(F.F)

SR. FF





GLOBAL PARTNERSHIPS

Colorado State University is a globally engaged institution with active partnerships worldwide. International partnerships create opportunities for CSU students and faculty to participate in teaching, learning, research, and engagement activities around the world.

GLOBAL ENGAGEMENT DIRECTORY

The Global Engagement Directory illustrates the range of international partnerships between CSU and institutions worldwide. Use the filters to learn more about partnerships by country, CSU academic unit, partner, and activity.

INTERNATIONAL AGREEMENT REQUEST FORM

Use the International Agreement Request form to initiate a request to the Office of International Programs for a new International Memorandum of Understanding or other type of international agreement.

INTERNATIONAL PARTNERSHIP ACTIVITY SUMMARY

Use the International Partnership Activity Summary form to alert the Office of International Programs about formal international partnership activities you've conducted within the past five years.

GLOBAL ENGAGEMENT DIRECTORY

INTERNATIONAL PROGRAMS

Colorado State University operates in a global context, reaching out to all sectors of society at home and abroad to make education an international experience. As part of Colorado State's internationalization strategy, the Office of International Programs creates and fosters international activities including education abroad opportunities, special efforts to support international students, and faculty initiatives and partnerships with universities around the world. At CSU, campus internationalization is not just about one thing - it is about everything - because with strong faculty linkages with strategic partners; global opportunities fail into place for students.

This interactive tool illustrates places where CSU has formally established academic and research partnerships around the world. You can search for information on existing education abroad activities, academic and research agreements and special projects with partner institutions around the world.

If you are interested in starting an agreement with a foreign institution, please fill out the International Agreement Request form. If you have an international activity that you would like us to be aware of please fill out the International Partnership Activity Summary form

To view all partnership activities, press 'search' with no categories selected. Also, in order to view individual partners, please first select a country.

Text search		Type of Global Engagement	
College/Department	•	Country	
Partner	٠		

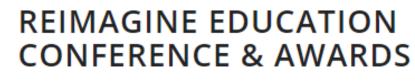








PARTICIPATE – AS A SPEAKER



10-11 DECEMBER 2020 | SAN FRANCISCO

THE ALFRED WEST JR. LEARNING LAB

Hyatt Regency San Francisco

Wharton

AWARDS: INNOVATION IN LEARNING, TEACHING & NURTURING EMPLOYABILITY

EduData Summit

HOME HOST CITY REGISTER SPONSORSHIP COMMUNITY TESTIMONIALS MORE -

REGISTER NOW

EduData Summit 2020

June 10th - 12th, 2020

Delegates Dining Room at The United Nations

New York, United States



"QS is doing a fantastic job. This is a really important event." Amazon Web Services

AWARDS: CATEGORIES





\$190,000 for the Awards winners

1518 institutions applied

Over 1000 delegates

200 judges

60 world famous thought leaders

Berkeley

Caltech

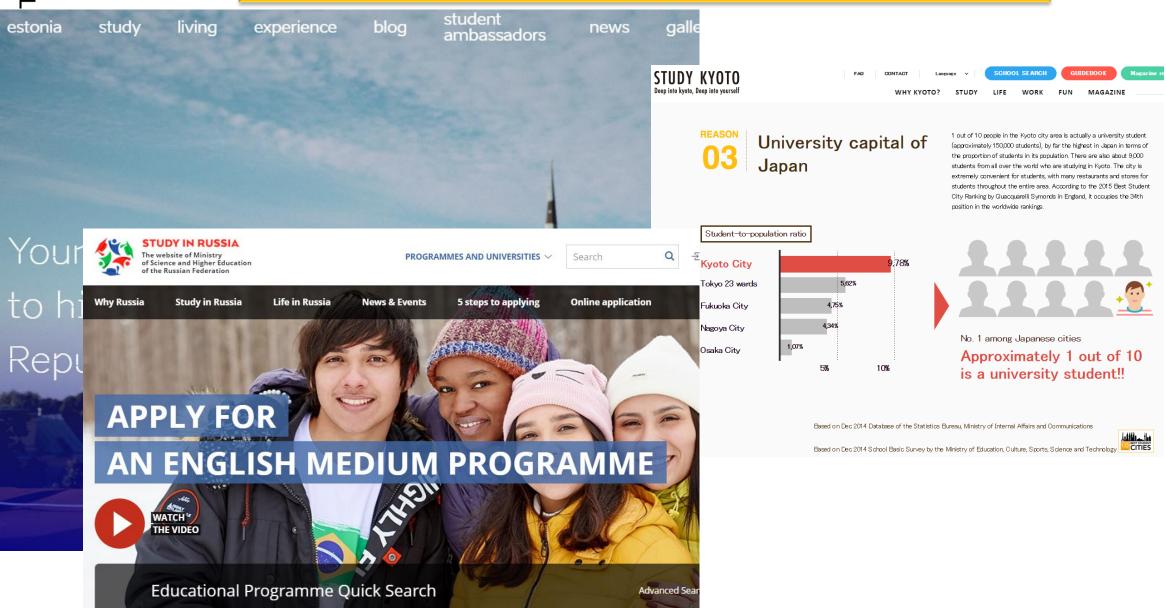




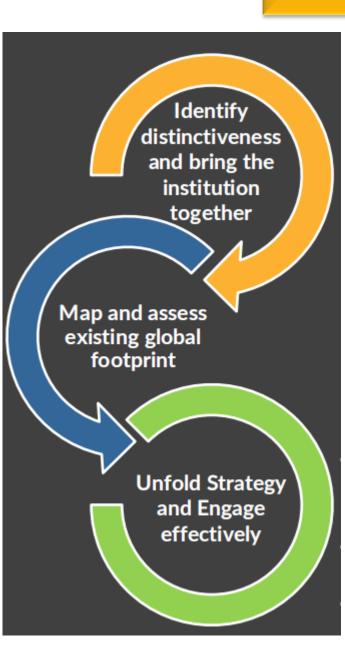




PROMOTE A DESTINATION

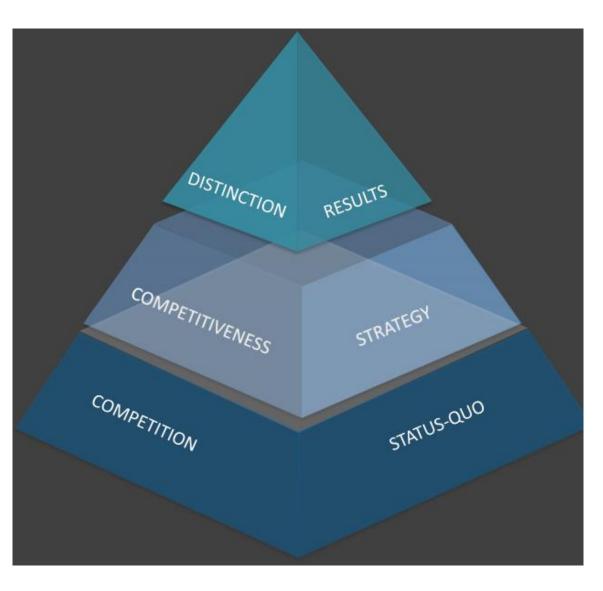


A PATHWAY TO GLOBAL RECOGNITION



- Define institutional distinctiveness and key leadership assets: research, academy, legacy, community
- Build a unified institutional culture and develop a cohesive mindset
- Tackle archipelago syndrome, lone wolf attitude, warring collection of lordships
- Collate and correlate data: performance, recognition, joint research, partnerships, online presence
- Benchmark and seek for peer best practices
- Assess achievements, assets, gaps, and opportunities
- Build out a unifying Global Engagement Strategy that can be recognised by existing and potential partners
- Establish and strengthen flagship partnerships and beyond, alliances
- Build an effective online presence to sustain all aspects of institutional engagement

BUILD COMPETITIVENESS & ESTABLISH GLOBAL DISTINCTION



To achieve distinction and move beyond the base of competition and status quo we have to begin **thinking strategically and collaboratively**.

Many institutions remain preoccupied with competition and **without changing strategic engagement with the world they remain at the level of status quo**.

Distinction is achieved through strategic decisions, actions, behaviours and decisions which **are aligned to global and regional realities.**

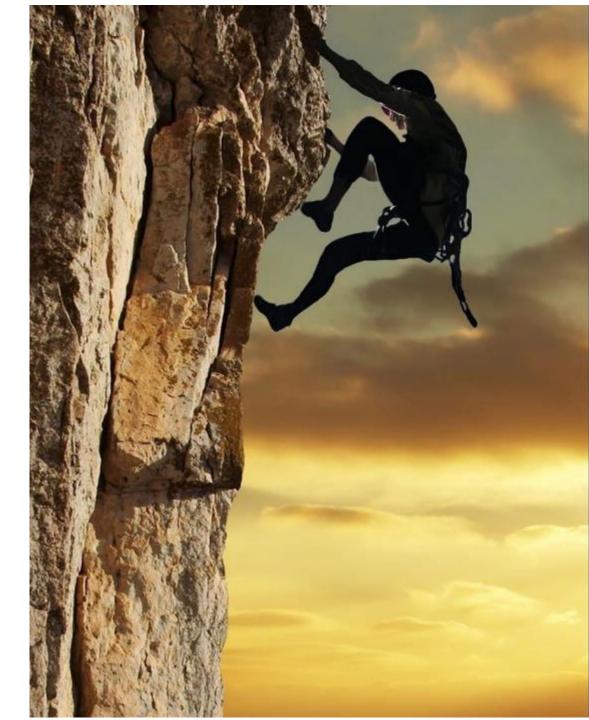
To build global recognition, we have to **Think Big** and not being limited by historically and geographically defined limits

ESTABLISH FLAGSHIP PARTNERSHIPS

- 6 Build Partnerships of equals with a reciprocal level of interest, engagement and expectation in mutual gains
- Draft the Memorandum of Understanding (MoU) as a strategic planning document
- Build a dynamic revisable five to ten-year road map
- Set a Strategic framework incorporating various institutional areas of collaboration
- Go beyond the traditional pattern of MoU focused only on student or faculty mobility
- ✓ Aim at a regional presence through the partnership
- Open to innovating programmes and non-traditional forms of knowledge-creation : bootcamps; summer school industry retreats

Partnerships are a driver to reputation and increased global awareness of a university's distinctive contribution to 21st century solution-building.





MINDSET: THINKING BIG

- Thinking Big means not being limited by historically and geographically defined limits and harnessing scientific and scholarly competencies into distinctive market offerings.
- Thinking Big reflects the scope of the vision and mission and facilitates a landscape of development that is not bound by a limited horizon of institutional engagement.
- Thinking Big is to engage with the world in a strategically and technologically innovative way and cultivate the disciplinary and managerial agility necessary to develop and adapt to new industrial, scientific and humanitarian frontiers.
- Surges in modernisation align the institution with the market in offering cutting edge areas as fields of academic activity, training and research.
- The drive to "Think Big", necessary to set an example in the region and the world, will resist the habit of those wanting "to think as we have always done" by cultivating its star researchers and bringing in overseas research faculty who complement the strategic pace, vision and mission of the institutions.

WHAT INSTITUTIONS NEED

Global Engagement & Visibility

Greater insight, understanding and intelligence regarding the national and global rankings of the institution through access to QSIU proprietary data

- Conduct a comprehensive **analysis** of the different unaggregated reputational and research components and identify the very elements of **strengths** and **weaknesses** beyond scores and data
- **Mapping and modelling** of existing and potential partnerships based on existing and possible university research competencies
- **Greater global visibility** through an effective PR strategy highlighting specific actions, platforms and directions in line with the institution's history and competencies



Institutions can enhance their global presence through a more targeted and aligned approach to planning, partnerships and global engagement



44

THANK YOU!

	www.topuniversities.com www.iu.qs.com	
0	zoya@qs.com rankings@qs.com	
	facebook.com/universityrankings	
Y	<pre>@bensowter @worlduniranking #QSWUR</pre>	
in	linkedin.com/in/ zoyazaitseva	
	QS World University Rankings	